

### B19-16, Healthcare Medical Supplies Catalog Tabsheet

Company	Discount	Freight Terms	Exclusions / Bid Notes	Awarded Contract
School Nurse Supply	11%	Free Shipping over \$50	Discount excludes Furniture/ Capital Equipment	Yes
Medco Supply	12-25%	FOB Destination	25%- Medco Brands 20% - Materials & Supplies 15%- Equipment & Furniture 12%- Athletic Tape, Trainer Kits/Bags	Yes
Unipak	5%	40+ cs free freight 25-39 cs \$3.00 per cs 11-24 cs \$6.00 per cs 1-10 cs \$8.96 per cs	Limited selection	No
Sarnova (School Kids Healthcare)	25%	Shipping included except for furniture items	Discount excludes sale items some manufacturer items excluded	Yes
Medicaleshop	5-30%	Free Shipping on orders over \$500	See attached discount sheet for available discounts. Request quotes for special pricing Free Shipping does not apply to heavy duty, extra large or oversize items	Yes
Medline Industires	Minimum 20%	\$100 minimum order free freight	Free continuing education credits 20% is on Medline Brand Products - rep will check for manufacturer direct contract pricing	Yes
School Health	10%	Free shipping over \$125. Under \$125 - \$12.95 charge	Certain product exclusions, Capital equipment -special discounts apply (may be greater than 10%)	Yes
Henry Schein	18%	Free freight over \$150. Freight charges from Manuf. Applied to equipment	Excludes RX, office supplies and certain products	Yes
Global Equipment	10%	Shipping will be applied unless free shipping is indicated on the website.	Discount applies to Medical & Laboratory Category and the Saftey & Security Category. Excludes sale, promotional or special order items	Yes
McKesson Corp	36%	FOB in-stock items	36% off Non-Published Government Price List	Yes
National Medical Supplies	20%	Free Shipping	Excludes sale, promotional or coupons	Yes